# CONTENT

You are looking for concise and clear information? In this brochure you will find all the important facts about the BBH group.

We would be pleased to tell you everything else there is to know in person.

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Committed to leading the way – the BBH group provides interdisciplinary advice.



# WHO WE ARE

We are committed to the future: The world of tomorrow depends on how we act today. Making a positive contribution is important to us.

We turn complex matters into feasible and sustainable solutions for you. What sets us apart from other firms is our interdisciplinary thinking and advice: Within the BBH group, experts from different areas work together to deliver sustainable and innovative solutions. Cooperations with academic institutions, working groups and industry associations further complement our network.

The BBH group is a leading provider of advisory services for, among others, energy and infrastructure companies and their customers. Energy and supply companies, particularly public utilities, municipalities and local authorities, small and medium-sized companies, industrial companies and international groups are among its core clients. The BBH group advises these and many other companies and organisations in all legal matters and also assists them with business, tax and strategic advice.





offices



600

employees



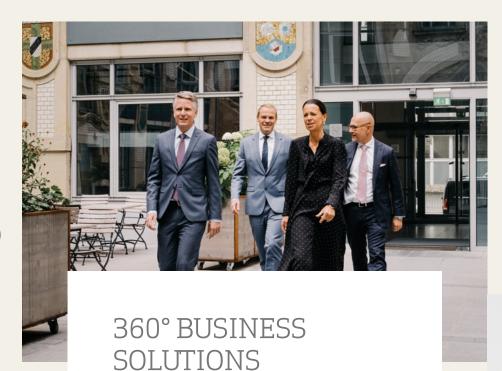
4,000

clients

# WHERE OUR PATHS CROSS

We meet our clients where they are at, addressing their needs across three areas: 360° business solutions, energy and infrastructure. This is where we provide most of our advice. Our roots run deep in these areas, just like yours. We understand both the complexities and the subtleties of each area and will help you forge new paths.

Our common starting point is fair competition in regard to ideas and markets: We advocate the safeguarding of decentralised decision-making structures – and represent not only interests but values.



There are certain fundamental economic challenges that companies across all sectors have to face. We keep an eye on this for you. In our advisory practice we, therefore, focus on the needs of the companies we advise both with regard to board level advice and to the assistance and advice we provide to the individual specialist departments. At strategic and operational level.

### **ENERGY**

The energy industry is undergoing rapid and partly fundamental changes. We do not simply keep track of the developments, but are actively shaping them along the entire value chain from energy generation, transport and grids to trading, energy sales and distribution as well as consumption.



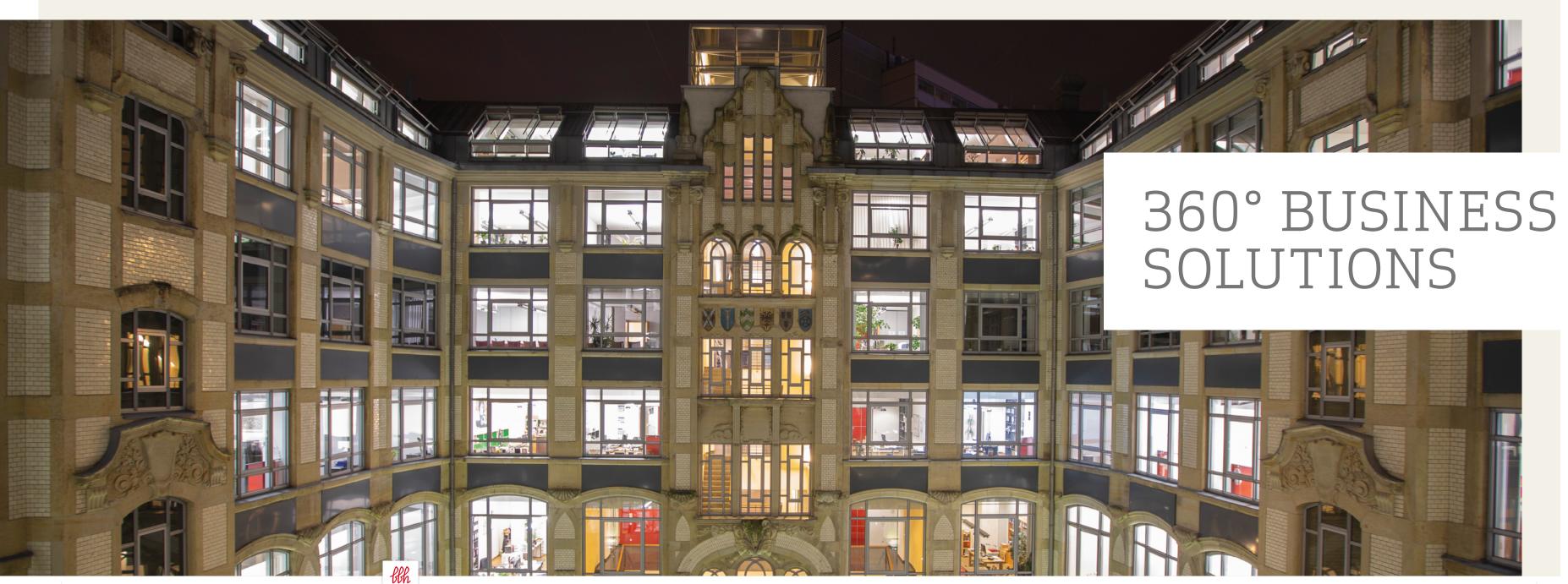


Companies need infrastructures – or provide them. We know about both the particularities of the different business sectors as well as the complex interconnections between them.

We are also familiar with the special requirements incumbent on critical infrastructures.

bbh

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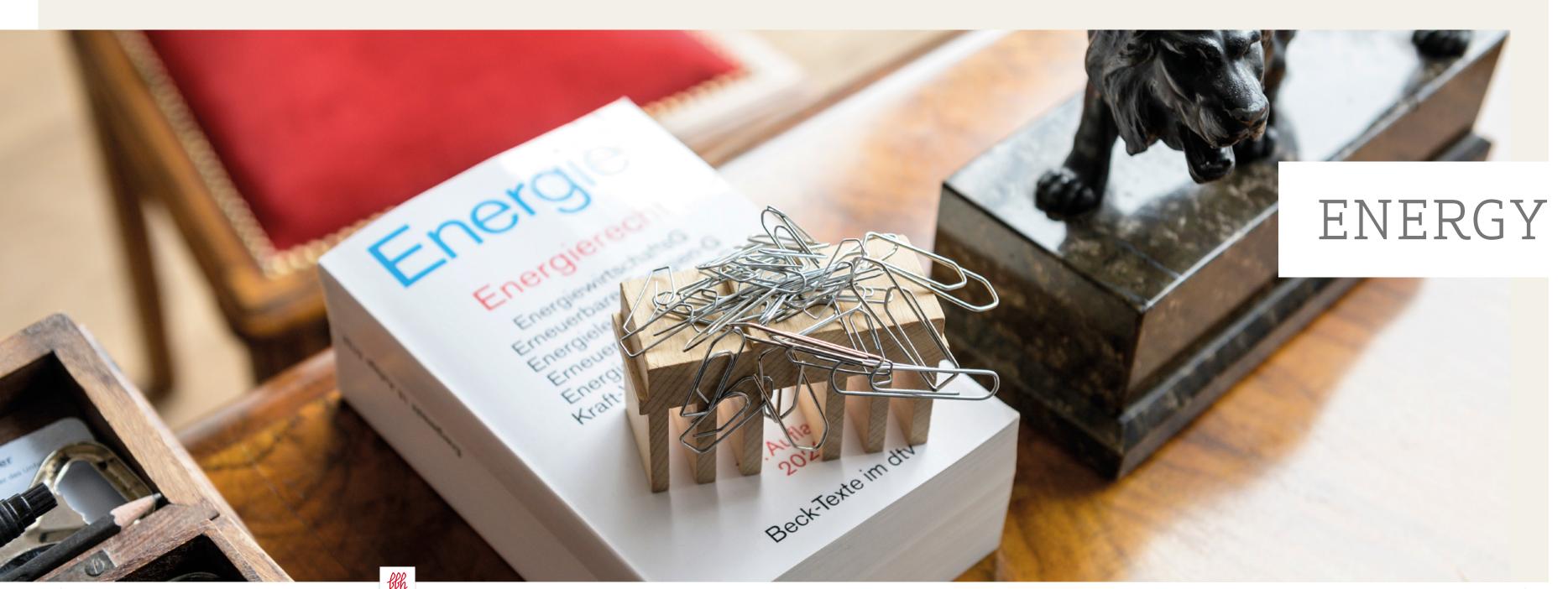


# FULL SERVICE FOR Your company

As regards "360° business solutions", we assist companies across all sectors with the entrepreneurial challenges they have to deal with. This relates to matters of labour/ employment law as well as corporate finance, receivables management, data protection, compliance, taxes, auditing and company law. Our interdisciplinary approach allows us to create solutions that are sound from a legal, business and tax perspective and tailored to your very own business strategy.

Companies can be organised in many different ways and their requirements in terms of advice are just as diverse. We take into account the specific needs of the companies we advise: This is true for municipal companies, which have deep roots in the respective region and provide services of public interest, as well as for large groups of companies with an international focus.



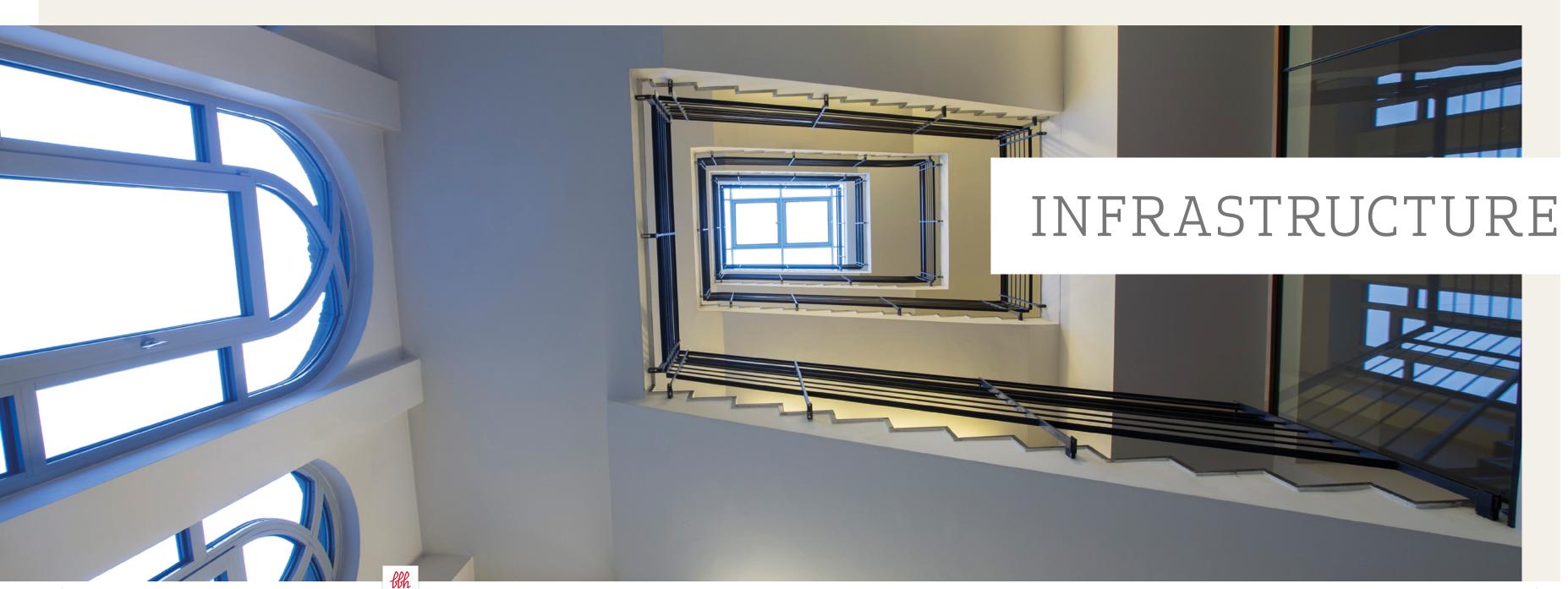


# ELECTRICITY, GAS, HEAT, RENEWABLE ENERGY SOURCES

The megatrends of mitigating climate change, the energy transition, use of hydrogen, globalisation and digitalisation are some of the major issues of our time and have a direct impact on the energy sector.

We have deep roots in the energy sector. That is why we are familiar with all the problems, organisational tasks and disputes that companies may have to deal with in this sector. This concerns not only the areas of electricity, gas and renewable energy sources, but also all types of commercial heat supply. Our expertise also extends to (renewable) fuels. Furthermore, we keep a close eye on new developments regarding IT strategies and the digitalisation. In this context, we bear in mind that it is the distribution grid operators who are increasingly assuming responsibility for the entire energy system. We assist them in their role as guarantors of security of supply just like we assist large-scale consumers who also contribute to keeping the energy grid stable.





# OUR INTEGRATED VIEW ON INFRASTRUCTURES

Dealing with the topic of energy has taught us to think in infrastructures. What else are mobility, real estate, media and trading but infrastructures which, considered individually, are efficient economic subsystems and as such vital components of an economy? Based on this definition, the approach can easily be extended to other sectors: Services of public interest can be understood as infrastructures just like the healthcare or financial sector.

It is the mitigation of climate change that is forging the connection among infrastructures, in particular through energy issues and the  ${\rm CO_2}$  reductions in the context of emissions trading.

We are familiar with the principles behind the individual infrastructures and take into account the particularities of each subsector. We are also aware of the synergies which may be achieved with the energy industry through sector coupling; in this respect, we assist our clients with legal, business and strategic advice to enable an innovative overall concept.



# WHAT WE DO

We assist our clients in the handling of fundamental changes they have to deal with. In doing so, we always keep an eye on the specific interests of our clients. We provide comprehensive solutions in the areas of legal advice, auditing, tax advice, business consulting and urban neighbourhood development. Together with you, we put the findings of our work into practice.

## LAW, AUDITING SERVICES, TAX



Contract Law





Business Consultancy: From Employment Law to Board Level Advice





Auditing, Business and Tax Advice





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# BUSINESS AND STRATEGY CONSULTING / CORPORATE FINANCE

















# REAL ESTATE AND URBAN NEIGHBOURHOOD DEVELOPMENT







# YOUR SOLUTION PROVIDER: THE BBH GROUP

The BBH group consists of the partnership of lawyers, public auditors and tax advisors Becker Büttner Held, the business consulting firm BBH Consulting, the audit firm BBH AG Wirtschaftsprüfungsgesellschaft, the project developer for urban neighbourhoods BBH Immobilien and BBH Solutions. Together, we develop solutions tailored to suit your business needs in every situation and pool the interests of our clients in various working groups, such as the AK REGTP, which brings together several hundred distribution system operators.

**UNITED** 

BBH Wirtschaftsprüfung has comprehensive auditing, business and tax expertise.

BBH Immobilien assists clients from the real estate and housing industry in project development matters.

BECKER BÜTTNER HELD

BBH is a full-service law firm

legal field.

covering virtually every relevant

CONSULTING

BBHC advises clients across the areas of energy generation, grid technology, trading, sales and IT.

bbh

SOLUTION

BBH Solutions offers solutions for contract management and sample products.





## BECKER BÜTTNER HELD

Becker Büttner Held – a company of the BBH group – is a leading partnership of lawyers, public auditors and tax advisors for, among others, the energy and infrastructure industry with a multidisciplinary approach. Our core practice areas span energy law, media and copyright law, general civil and business law as well as the entire field of public law. In addition to its legal advisory services, the expertise of Becker Büttner Held also comprises tax advice as well as business and energy advice in the corporate finance area.

BBH is regularly recommended for its expertise by JUVE, Legal 500, Handelsblatt and Kanzleimonitor. Furthermore, BBH has been recognised for years by Focus Spezial and brand eins as a "Top Business Law Firm" and "Leading Tax Consulting Firm".









1991

partners

recognitions as leading business law/ tax consulting firm







## **BBH CONSULTING**

BBH Consulting assists its clients from the energy, industrial and real estate sectors as well as other infrastructure companies in handling their entrepreneurial and technical challenges. The experts at BBHC have a wide range of expertise and specialise in all relevant topics of the entire energy value chain. This includes the areas of generation, trading and sales, (grid) technology, IT and processes. BBH Consulting supports companies not only in strengthening their core business but also in developing new business models, and takes responsibility for their implementation.



Auditing is more than just the audit of annual financial statements. The expertise of BBH AG Wirtschaftsprüfungsgesellschaft comprises statutory audit tasks, audit-related services, financial and payroll accounting as well as tax returns. Our client base ranges from international groups to medium-sized and municipal enterprises, including many energy supply companies.











2,500

annual financial statements audited



years in a row named among Germany's best public auditing firms for SMEs (manager magazin)

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### BBH IMMOBILIEN

BBH Immobilien develops project solutions for all asset classes in close collaboration with its clients. BBH Immobilien not only provides consulting services but also acts as investor. The aim is to develop solutions that take into account the effects of the energy transition as well as the latest concepts for mobility and urban neighbourhoods. In this context, BBH Immobilien closely cooperates with cities and towns, municipalities and municipal housing associations.



100

million euros total value of developments under construction



140,000

sqm (GFA) of commercial/ retail properties under construction



1,000

apartments under construction

## **BBH SOLUTIONS**

BBH Solutions is our response to the increasing demand for technology-based solutions in the area of legal tech addressing topics such as product development, mass proceedings and contract management. BBH Solutions specialises in, among others, platforms for new legal advisory products, technical services and the provision of our sample products and contracts. Becker Büttner Held will continue to do all the substantive work, while the results will be made available by BBH Solutions.







150

different sample products and guidelines in the areas of energy, infrastructure and 360° business solutions



400

out of 900 municipal energy suppliers rely on our supply contracts



30

years of experience in contract drafting and contract management

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## FEEDBACK FROM OUR CLIENTS

What do our clients say about working with BBH? How satisfied are they with our services? These and other questions were part of our client satisfaction survey of 2020/2021. We are very pleased with the result which confirms our interdisciplinary approach. At the same time, it inspires us to do an even better job in the future.

#### What our clients say about BBH:

top notch, highly competent, at the forefront of new developments, well-connected

#### EXCELLENT CLIENT-FOCUSED SERVICE

of our clients are very satisfied with the service of BBH.

About 900 clients took part in our survey. 60% of the participants have been with their company for more than 10 years.

Our clients are also satisfied with the services rendered by BBH outside the traditional handling of a case: 4.29 out of 5 points.

#### LONG-TERM CLIENT CONFIDENCE

of our clients have put their confidence in us for more than 5 years now.

of our clients have been with us for more than 10 years now.

Our clients are very satisfied with the quality of interaction with BBH staff and the communication and awarded us 4.55 out of 5 points.

> We convince not only our long-standing but also our new clients with our services. They awarded us 4.47 out of 5 points.



How can we help you? Get in touch with our experts at one of our seven locations.

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STUTTGART

STUTTGART

MUNICH

## LEGAL NOTICE

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